

**Agraferm GmbH** is one of the few full-service providers of agricultural and industrially designed biogas systems. In addition to project planning and construction of biogas systems, its range of services includes technical and biological service for its own and third-party systems. Our wholly owned subsidiary, **BTA International GmbH**, has been one of the most competent suppliers of processing and fermentation technology for almost 40 years, whose concept is used in waste disposal systems all over the world. Our employees support our subsidiary within the scope of project development and implementation.

To strengthen our team at Pfaffenhofen, we are looking for a part-time or full-time employee at the earliest opportunity for the following position:

### **Business Development Manager (m/f/d)**

#### **your duties:**

- Development of new markets and business opportunities
- Communication with and support of international customers and partners
- Participation in trade fairs and conferences
- Guided tours of customers on existing reference plants
- Concept development for plant offers
- Preparation of mass and energy balances
- Calculation and preparation of offers
- Participation in international tendering procedures

#### **your profile:**

For this position we are looking for an engineer (in the field of mechanical, process and/or environmental engineering) or commercial applicant, preferably with min 5 years professional experience. Several years of experience in the field of biological waste treatment and fermentation is an advantage. Experience in sales is an advantage, but not mandatory.

You are highly motivated and have a self-reliant way of working. Success-, result- and customer-oriented thinking and working is what sets you apart. The task requires willingness to travel worldwide, flexibility, resilience and a very good command of spoken and written English. Other foreign languages are an advantage.

We offer you a varied and responsible job in a highly motivated, friendly team and good development prospects in a dynamic future market. We are a modern, family-friendly employer and therefore welcome applications from women and men with family obligations. Flexible working hours and work-time models enable the compatibility of career and family.

**Please talk to any of us here on the stand** or else

please send us your complete and informative application documents, the possible starting date and your salary expectations, if possible only by e-mail.

#### **your contact partner:**

Agraferm GmbH / BTA International GmbH

Mrs. Christina Arnold

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[www.agraferm.com](http://www.agraferm.com) / [www.bta-international.de](http://www.bta-international.de)